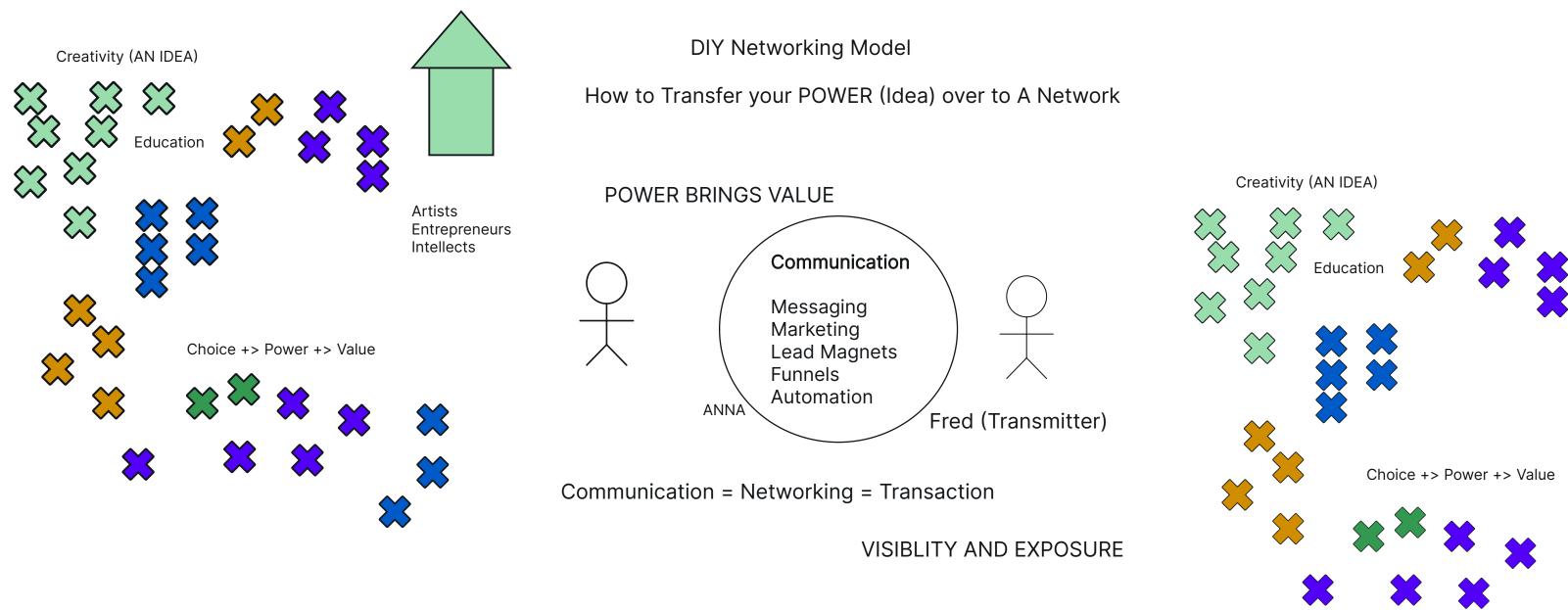


Time + Choices = Only Power



How to PACKAGE How to Deliver How to RECEIVE

1 - Greeter addresses you and asks you "what are your needs" "Can I get a drink?"

3 - You review the menu = Proposal of the idea... Discussing the restaurant specials, discussing the recommendations...

4 - "I have made a decision" Place the order... "I will have X" Making the Offer...

- 2 Propose your Idea (Ensure the timing)
- 3 Schedule and you share your ideas... WIN"
- 4 Agreement Yes
- 5 Flesh out the Plan
- 6 Discussion on The Details
- 7 Make an Offer

Begins Production and Delivery Momentum

1 - Communication (Introduction) Warm Introduction... +> Friendship

"COMMUNICATION AND NETWORKING FOR BUILDING A POTENTIONAL WIN-WIN-

